

Michael Vlassopoulos

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- EDUCATION
- ◇ **University of British Columbia**, Vancouver, Canada
Ph.D. in Economics, September 2007
 - ◇ **McGill University**, Montreal, Canada
M.A. in Economics, 2000
 - ◇ **Athens University of Economics and Business**, Athens, Greece
Bachelor in Management Science, 1998
- POSITIONS AND AFFILIATIONS
- ◇ **Professor of Economics**, University of Southampton
(Aug 2018-present)
 - ◇ **Research Fellow**, IZA – Institute for the Study of Labor
(Aug 2014-present)
 - ◇ **Deputy Director**, ESRC South Coast Doctoral Training Partnership
(Sep 2018-present)
- PAST POSITIONS
- ◇ **Associate Professor**, University of Southampton
(Mar 2014-Jul 2018)
 - ◇ **Lecturer**, University of Southampton (Sep 2007 – Feb 2014)
- RESEARCH FIELDS
- ◇ Applied Microeconomics, Behavioural Economics, Public Economics, Labour Economics, Development Economics
- PUBLICATIONS
- ◇ “Racial Discrimination in Local Public Services: A Field Experiment in the US,” (with Corrado Giulietti and Mirco Tonin), *Journal of the European Economic Association*, forthcoming.
 - ◇ “Now that you mention it”: A Survey Experiment on Information, Inattention and Online Privacy, (with Helia Marreiros, Mirco Tonin and m.c. schraefel), *Journal of Economic Behavior and Organization*, 140, 1-17, 2017.
 - ◇ “Sharing One’s Fortune? An Experimental Study on Earned Income and Giving,” (with Mirco Tonin), *Journal of Behavioral and Experimental Economics*, 66, 112-118, 2017.
 - ◇ “Putting a Foot in the Door’: Volunteer Hiring and Organizational Form,” *The Manchester School*, 85(2), 133-162, 2017.

- ◇ “An Experimental Study of Voting with Costly Delay,” (with Max Kwiek and Helia Marreiros), *Economics Letters*, 140, 23-26, 2016.
- ◇ “Peer Pressure and Productivity: The Role of Observing and Being Observed,” (with Sotiris Georganas and Mirco Tonin), *Journal of Economic Behavior and Organization*, 117, 223-232, 2015.
- ◇ “Corporate Philanthropy and Productivity: Evidence from an Online Real Effort Experiment,” (with Mirco Tonin), *Management Science*, 61(8), 1795-1811, 2015.
- ◇ “Are Public Sector Workers Different? Cross-European Evidence from Elderly Workers and Retirees,” (with Mirco Tonin), *IZA Journal of Labor Economics*, 4:11, 2015.
- ◇ “An Experimental Investigation of Intrinsic Motivations for Giving,” (with Mirco Tonin), *Theory and Decision*, 76(1), 47-67, 2014.
- ◇ “Cheating in the Workplace: An Experimental Study of the Impact of Bonuses and Productivity,” (with David Gill and Victoria Prowse), *Journal of Economic Behavior and Organization*, 96, 120-134, 2013.
- ◇ “Experimental Evidence of Self-Image Concerns as Motivation for Giving,” (with Mirco Tonin), *Journal of Economic Behavior and Organization*, 90, 19-27, 2013.
- ◇ “Disentangling the Sources of Pro-socially Motivated Effort: A Field Experiment,” (with Mirco Tonin), *Journal of Public Economics*, 94(11-12), 1086-1092, 2010.
- ◇ “Quality, Reputation and the Choice of Organizational Form,” *Journal of Economic Behavior and Organization*, 71(2), 515-527, 2009.
- ◇ “Pro-social Motivation and the Delivery of Social Services,” (with Patrick Francois), *CESifo Economic Studies*, 54(1), 22-54, 2008.

PEER REVIEWED
CONFERENCE
PUBLICATIONS

- ◇ Exploring user perceptions of online privacy disclosures (with Helia Marreiros, Richard Gomer, Mirco Tonin, m.c. schraefel). In *Proceedings of the 14th International Conference on WWW/INTERNET (ICWI)*.
- ◇ “Referral Incentives in Crowdfunding,” (with Victor Naroditskiy, Sebastian Stein, Long Tran-Thanh, Mirco Tonin and Nicholas R. Jennings), In *Proceedings of the Second AAAI Conference on Human Computation and Crowdsourcing (HCOMP 2014)*, Pittsburgh, US, 02 - 04 Nov 2014, 171-183.

PEER REVIEWED
BOOK CHAPTERS

- ◇ “Why Give Away your Wealth? An Analysis of the Billionaires’ View,” (with Jana Sadeh and Mirco Tonin), in: *Social Economics*, edited by J. Costa-Font and M. Macis, MIT press, 2017.

WORKING
PAPERS

- ◇ When the market drives you crazy: Stock market returns and fatal car accidents, (with Corrado Giulietti and Mirco Tonin), August 2018, IZA Discussion Paper No. 11720, *Submitted*.
- ◇ Paying for what kind of performance? Performance pay and multitasking in mission-oriented jobs, (with Daniel Jones and Mirco Tonin), July 2018, IZA Discussion Paper No. 11674, *Submitted*.

- ◇ Voting as a War of Attrition, (with Max Kwiek and Helia Marreiros), June 2018, IZA Discussion Paper No. 11595, *Submitted*.
- ◇ “The Good News about Bad News”: Feedback about Past Organisational Failure and its Impact on Worker Productivity, (with Sabrina Jeworrek and Vanessa Mertins), January 2018, IWH Discussion Papers No. 1/2018, *Submitted*.
- ◇ Competitive Preferences and Ethnicity: Experimental Evidence from Bangladesh, (with Abu Siddique), Revise and Resubmit at *Economic Journal*.
- ◇ Dynamic Incentive Effects of Team Formation: Experimental Evidence, (with Thomas Gall and Xiaocheng Hu), Revise and Resubmit at *Journal of Economics & Management Strategy*.
- ◇ “Concern for Relative Standing and Deception,” (with Spyros Galanis), August 2014, IZA Discussion Paper No. 8442.
- ◇ “The Long-Lived Effects of Historic Climate on the Wealth of Nations,” November 2009, (with John Bluedorn and Akos Valentinyi), CEPR Discussion Paper No. 7572.

OTHER
PUBLICATIONS

- ◇ “Working Harder for the Greater Good.” (with Mirco Tonin), *Economic Review*, vol. 30, issue 4, April 2013.
- ◇ “Do social incentives matter? Evidence from an online experiment.” (with Mirco Tonin), posted on www.voxeu.org, 26 July 2012.
- ◇ “Economics of the Third Sector.” *Economic Review*, Volume 28, Issue 3, February 2011.
- ◇ “Are workers motivated by the greater good?” (with Mirco Tonin), posted on www.voxeu.org, 28 May 2010.
- ◇ “Three centuries of climatic variation and the world income distribution.” (with John Bluedorn and Akos Valentinyi), posted on www.voxeu.org, December 15, 2009.

EXTERNAL
GRANTS

- ◇ Small Research Grant, British Academy, (2015), £8,432, Co-I (with Max Kwiek)
- ◇ EPSRC Standard Grant “Meaningful Consent in the Digital Economy”, (2013-2016), £830,000, Co-I (with mc schraefel and others)
- ◇ Small Research Grant, British Academy, (2013-15), £7,900, Co-I (with V.Naroditskiy and others)
- ◇ Small Research Grant, British Academy, (2013-14), £8,000, Co-I (with Spyros Galanis).
- ◇ ESRC First Grant [RES-061-25-0461], (2009-11), £303,000, PI (with Mirco Tonin)
- ◇ Small Research Grant, British Academy, (2010-13), £4,000, PI (with Mirco Tonin)
- ◇ Small Research Grant, British Academy, (2009), £4,883, Co-I (with Mirco Tonin)

INTERNAL
GRANTS

- ◇ SRDF, School of Social Sciences, University of Southampton (2017), (with Jackie Wahba)
- ◇ SRDF, School of Social Sciences, University of Southampton (2014), (with Max Kwiek)
- ◇ Strategic Interdisciplinary Research Development Fund, Faculty of Social and Human Sciences, University of Southampton (2013), Co-I
- ◇ SRDF, School of Social Sciences, University of Southampton (2013), (with Mirco Tonin)
- ◇ SRDF, School of Social Sciences, University of Southampton (2012) (with Spyros Galanis)
- ◇ Small Grants Scheme, School of Social Sciences, University of Southampton (2008)

AWARDS AND
SCHOLARSHIPS

- ◇ “Best Paper Award”, Proceedings of the 14th International Conference on WWW/INTERNET (ICWI), Dublin, Ireland, 2015.
- ◇ Staff Achievement Award, Social Sciences, University of Southampton, March 2013
- ◇ “Best Paper Award”, 9th Young Economists’ Workshop on Social Economy, Forli, Italy, 2012
- ◇ TARGET Research Fellowship (2004-2007)
- ◇ Greek-Canadian Association Scholarship (2002)
- ◇ McGill University, Department of Economics, Graduate Fellowship (2000)

ACADEMIC
VISITS

- ◇ Free University of Bolzano, May 2018
- ◇ Erasmus School of Economics, Rotterdam, March 2016
- ◇ ALBA Graduate Business School, Athens, February-July 2013
- ◇ University of Paris Sud XI, March 2010
- ◇ IZA, Bonn, September 2010

REFEREEING

- ◇ *American Economic Review, B.E. Journal of Economic Analysis & Policy, Economica, Economics of Governance, Economic Inquiry, Economic Journal, Economic Systems, European Economic Review, Experimental Economics, FinanzArchiv/Public Finance Analysis, Games and Economic Behavior, International Journal of Human-Computer Studies, International Tax and Public Finance, Journal of Behavioral and Experimental Economics, Journal of Business Research, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Industry, Competition and Trade, Journal of Institutional and Theoretical Economics, Journal of Public Economics, Journal of Socio-Economics, Kyklos, Labour Economics, Management Science, Manchester School, Nonprofit and Voluntary Sector Quarterly, Oxford Bulletin of Economics and Statistics, Quantitative Economics, Review of Economics and Statistics, Review of Labour Economics and Industrial Relations, Southern Economic Journal, Theory and Decision*

Michael Vlassopoulos

PROFESSIONAL
ACTIVITIES

- ◇ Member of the Royal Economic Society Conference Programme committee, 2018-20
- ◇ External Examiner (Undergraduate programs), Royal Holloway, 2015-ongoing
- ◇ External Examiner (Postgraduate programs), University of Bristol, 2014-ongoing
- ◇ Co-organizer of Workshop “Economics of Discrimination”, Naples, 1-2 September 2015
- ◇ Co-organizer of Workshop “Public Organizations”, Vienna, 8-9 September 2014
- ◇ Co-organizer of Workshop “Behavioural Organizational Economics”, IZA, Bonn, 17-18 June 2013
- ◇ Co-organizer of Workshop “The Social Dimension of Organizations,” Budapest, 27-28 April 2012
- ◇ Co-organizer of Workshop “The Determinants and Implications of Prosocial Behaviour,” Southampton, 6-7 May 2011
- ◇ Organizer Applied Seminar, 2011-12
- ◇ Organizer Micro Seminar, 2012-13
- ◇ Editorial Board Member, *Economic Review*, November 2011-March 2014

TEACHING
EXPERIENCE

- ◇ Panel Data and Microeconometrics, University of Southampton, Spring 2017, 2018
- ◇ Research Skills for an Economist, University of Southampton, Spring 2018
- ◇ Economic Policy Analysis, LSE, Fall 2015
- ◇ Business Economics, University of Southampton, Fall 2014, 2015
- ◇ Public Economics, University of Southampton, Spring 2008, 2009, 2010, 2012
- ◇ Applied Microeconomics 2, University of Southampton , Fall 2007, 2008, 2009
- ◇ Microeconomic Theory 2, University of Southampton, Fall 2012, 2013
- ◇ Mathematics for Economics, University of Southampton, Spring 2009, 2010, 2012, Fall 2012, 2013, 2014
- ◇ Introduction to Statistics for Economics, University of Southampton, Spring 2012
- ◇ Mini Course on Nonprofit Organizations and Prosocial Motivation, University of Paris Sud XI, March 2010

PHD
SUPERVISION

- ◇ Jana Sadeh, Burak Kagan Demirtas, Abu Siddique, (main supervisor)
- ◇ Xiaocheng Hu, Larissa Marioni, Lunzheng Li (co-supervisor)
- ◇ Elif Kara, Stylianos Kotronis, Richard Gomer (past supervision)

UNIVERSITY
DEPARTMENTAL
SERVICE

- ◇ Impact Champion, 2015-ongoing
- ◇ Social Sciences, Education, Geography and Mathematics (SSEGM) Ethics Sub-Committee, September 2011-2015

- ◇ Lectureship and Teaching Fellowship Interview Panel, December 2011, September 2012, June 2014

CONFERENCE
AND SEMINAR
PRESENTATIONS

- ◇ 2018: Birmingham; Bolzano; IZA World Labor Conference, Berlin.
- ◇ 2017: Birmingham; Royal Economic Society's Conference, Bristol; SEEDEC 2017, Norwich.
- ◇ 2016: Newcastle; Erasmus School of Economics; Surrey; "Discrimination at Work" Workshop, Rotterdam, Netherlands.
- ◇ 2015: Middlesex University; University of Trier; ESRC/BAE Seminar on servitization and data, University of Cambridge; London Experimental Workshop 2015.
- ◇ 2014: 17th Colloquium on Personnel Economics, Cologne; Royal Economic Society's Conference, Manchester; 2014 ZEW Public Finance Conference, Mannheim; PEUK 2014, Bristol; "The Impact of Institutions and Regulation on Public Services Conference", CMPO, Bristol; University of York.
- ◇ 2013: ALBA Graduate Business School, Athens, Greece; Generosity and Wellbeing Conference, Warwick, UK; IMEBE 2013, Madrid, Spain; Workshop on Economics of Nonprofits, Governments, Organizations (N.G.O.s), Toulouse, France; ISNIE 2013, Florence, Italy; ZEW Workshop "The Impact of Human Resource Management: Empirical Analyses of Firms and Employees", Mannheim, Germany; Erasmus School of Economics, Rotterdam, Netherlands
- ◇ 2012: Workshop "Experimental Evidence on Deception and Honesty", Oxford; Deception, Incentives, and Behavior Conference, San Diego; ESNIE 2012; 4th Transatlantic Workshop on the Economics of Crime, Rotterdam, Erasmus School of Economics; 2nd Workshop on Non-Competes Clauses, Trade Secrets and Mobility, Munich
- ◇ 2011: Royal Holloway University of London; University of Oxford (x2); Koc University, Turkey; 10th journées Louis-Andre Gerard-Varet, Marseille, France; ESA International Meeting, Chicago; ESA North American Meeting, Tucson; ZEW Workshop on Behavioural Personnel Economics, Mannheim, Germany
- ◇ 2010: 3rd NGO Study Group, PSE, Paris, France; PEUK10, Warwick, UK; MBEES 2010, Maastricht, Netherlands; CRETE, Tinos, Greece; CESifo Venice Summer Institute on Behavioural Welfare Economics, Venice, Italy; Econometric Society World Congress, Shanghai, China; IZA, Bonn, Germany; University of Waterloo; NEUDC 2010, Boston; ESA North American Meeting, Tucson; AUEB, Athens, Greece; University of Peloponnese, Tripolis, Greece
- ◇ 2009: IMEBE 2009, Granada, Spain; CMPO Workshop: Public Services and Worker Motivation; CRETE, Tinos, Greece; ESA European Meeting, Innsbruck, Austria; University of Exeter; ESE Conference "Experiments in Organizations";
- ◇ 2008: AUEB, Athens, Greece; PEUK08, Warwick, UK; CEPR Conference on Institutions and Institutional Change, Bristol, UK; CRETE, Naxos, Greece; EEA-ESEM, Milan, Italy;

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- ◇ 2007: RES\LSE Second PhD Presentation Meeting, London, UK; Wilfred Laurier University; Southern Methodist University; IMT Lucca; University of Southampton; St Andrews University; ESNIE 2007
- ◇ 2006: Canadian Economic Association Annual Meeting, Montreal

MEDIA
COVERAGE

- ◇ BBC, Financial Times, New York Times, Bloomberg Business Week, Economist Blog, Wall Street Journal Blog, The Times, Daily Telegraph, Scotsman, Times of India, French Huffington Post, Irish Independent and many others.

REFERENCES

Available on request.